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WHOLESALE PRICE LIST 1952

Horn *Canna* Farm

NEIL J. HORN, Owner

P. O. Box 118

CARNEGIE, OKLAHOMA

Telephone: Alfalfa 1-525

(We now have private telephone line to the farm and can handle long distance calls. Call Horn Canna Farm, Carnegie, Okla. Phone: Alfalfa 1-525.)

WHOLESALE GROWERS

Specializing In Cannas

Largest exclusive canna farm of its kind in the world

Established 1931



HORN TRUE TO NAME cannas are the product of 20 years' experience. The farm is centrally located in the United States and ships to all states and many foreign countries. The Cannas are irrigated with the overhead sprinkler system under ideal growing conditions. They are sprayed regularly with state-recommended insecticides and are state inspected before shipment. Four modern concrete buildings with a storage capacity of 63,000 cubic feet, equipped with controlled heat and air conditioning facilities, provides storage for the 3,000,000 divisions.

Samples of Divisions Sent On Request

REFERENCES

Oklahoma National Bank, Clinton, Oklahoma.
Washita Valley Bank, Fort Cobb, Oklahoma.
Farmers National Bank, Carnegie, Oklahoma.

DESCRIPTION

Horn Cannas are all grown on the Horn Canna Farm at Carnegie, Okla. They are true to name, all large flowering. Fourteen of the most popular varieties. Satisfaction guaranteed or money refunded. Fields are gone over before harvest and all undesirable and untrue plants are removed.

Red Flowering Cannas

Green Foliage

PRESIDENT—Extremely large, bright red flower. Extremely dwarf.

FIREBIRD—Beautiful large, red flower, different from all others. Dwarf.

ROSEMOND COLE—Extremely large, red flower with gold edge. Extremely dwarf.

RED DAZZLER—Large, dark red flower. Tall.

Pink Flowering Cannas

Green Foliage

CITY OF PORTLAND—Large beautiful plain pink flower. Medium.

HUNGARIA—Large dark pink flower. Dwarf.

COPPER GIANT—An extremely large salmon pink flower. Tall.

NEW PINK GEM—Beautiful large pink. Medium.

Yellow Flowering Cannas

Green Foliage

RICHARD WALLACE—Large solid yellow flower. Dwarf.

YELLOW KING HUMBERT—Large yellow flower, variegated with red spots. Medium.

KING MIDAS—Beautiful yellow flower with red dots. Dwarf.

Orange Flowering Cannas

Bronze Foliage

WYOMING—Large orchid flowering dark orange.
Medium.

Mixed Varieties

Good assortment mixed, consists of some of all the above varieties.

NOTE: Dwarf, medium and tall are descriptive of the height of the varieties. The dwarf grows approximately two feet high, medium approximately three feet high, and tall, approximately four feet high. Height of the different varieties may vary slightly either way, depending on richness or soil, moisture and length of the growing season. Description given is based on average growing conditions.

WHOLESALE PRICES

For 1952

Our 1952 prices and quality are the same even though production costs have gone sky-high.

The following prices apply to all varieties listed. The varieties are all large first grade, standard three-, four- and five-eye divisions. All are state inspected. Order varieties in multiples of 50.

Less than 500, per division..... 5c

1,000 divisions, per 1,000.....\$40.00
(500 minimum at 1,000 rate)

2,000 divisions, per 1,000.....\$38.50
(2,000 minimum at 2,000 rate)

3,000 or more, per 1,000.....\$35.00
(3,000 minimum at 3,000 rate)

MINIMUM ORDER, 100 DIVISIONS

GOOD NO. 2 DIVISIONS

Nice size, second grade, well packed and trimmed, 2- and 3-eye divisions. Prices:

300 to 1,000 at.....2½c each

1,000 or more, \$20 per 1,000 bulbs

(Offer includes all varieties listed except President, Rosemond Cole and Red King Humbert.)

ALL PRICES F.O.B. CARNEGIE

Special Prices On Large Orders

Phone, wire or write for special prices on large quantity orders. We are equipped to handle promptly the smallest order or orders of 100,000 or more. All orders promptly acknowledged. Let us book your order now for some of these highest grade, first quality Canna divisions. Delivery can be made immediately or at any future designated shipping date.

Terms of Sale

3% Discount for cash with order.

Orders shipped on open account to firms with established credit rating with Horn Canna Farm—2% in 10 days, 30 days net. Others please remit 20% down for immediate delivery, reserve and C.O.D. orders. **ALL PRICES F.O.B. CARNEGIE.**

Packing and Shipping

Horn's Cannas have been giving satisfaction for 20 years. Your order is filled with extra large, hand trimmed, standard two-, three-, four- and five-eye divisions. They are graded by expert employes and packed free of charge in strong but light wooden Bruce crates, 13x13x26 inches, 1 3/5-bushel capacity. Packing boxes are lined with 50-wt. kraft paper. Liberal amount of Sphragnum moss is placed between bulbs to prevent bruising and freezing. Packed 250 to crate. Variety plainly labeled inside and out. Approximate shipping weight, 90 to 120 lbs. per 1,000.

All shipments will be made by express unless instructed otherwise. We will route your order if you desire, but our responsibility ceases upon delivery to the transportation company. Consignee should file claim with transportation company for any loss or damage while in transit. We exercise the greatest possible care to send out only stock that should perform entirely satisfactorily, nevertheless we give no warranty as to purity, quality or description of any stock we ship, and will not be responsible for the crop. If purchaser does not accept stock on these terms, shipment must be returned in five days after receipt. Our liability in such case is limited to purchase price only.

Substitutions

We positively will not make substitutions in your order without your permission. Many of our customers save time and correspondence by designating a second choice at the time they order. We will not send second choice varieties as long as we have stock to fill your first choice selections.

Canna Culture

Cannas make beautiful flowers that bloom the entire summer and fall. Plant the tubers in well prepared soil, four or five inches deep and 18 inches apart in early spring. After frost, cover canna beds with straw or dig bulbs and store inside.



Your Customers Are Our Customers

The Horn Canna Farm started on a shoestring and an idea in 1931. It has grown until today it covers the United States and many foreign countries.

Sincere personal service has built a nation-wide business. We attribute our growth to the fact that we have considered every order a sacred trust between us and the final purchaser.

Our future business depends not only upon your satisfaction, but the satisfaction of your customers. We want your future business, and the only way we can expect to deserve it is by giving our personal attention to every order.

Yours to serve,

HORN CANNA FARM,
Neil J. Horn, Owner.

Cannas Are Always Popular

**They can be successfully
grown in all parts of
the nation.**



**Your Nursery Stock
is not complete unless
you have Cannas.**



**Order early, have a supply
of the largest, best
quality canna divisions
money can buy on hand
for the spring rush.**

